



communications

EOTech

2009 U.S. DISTRIBUTOR PROGRAM

L-3 Communications EOTech, Inc.'s ("L-3 EOTech") U.S. Distributor Program is designed to allow direct factory access with significant benefits and incentive programs to U.S. distributors that stock L-3 EOTech products.

Qualifications:

- Must place a single minimum order of Three Thousand Five Hundred Dollars (\$3,500.00) (approximately ten (10) units) of EOTech product by March 1, 2009 for immediate delivery, to qualify as an Authorized L-3 EOTech Distributor. Includes qualifying orders placed at SHOT Show 2009. L-3 Infrared Products and Electro Optical Systems are excluded from qualifying orders;
- Must have an executed 2009 Distributor Agreement in place to qualify as an authorized L-3 EOTech U.S. Distributor. Distributor Agreement is required prior to delivery;
- No minimum reorder quantities;
- Distributor agrees to abide by L-3 EOTech's Minimum Advertised Price (MAP) Policy.

Conditions:

- All products must be used and available for re-sale exclusively into U.S. channels, including local, state or federal law enforcement agencies or US military agencies;
- No orders accepted for export outside of the United States without prior written authorization from L-3 EOTech.

Standard Terms:

- All shipments are FOB Origin.
- COD, Credit Card, Money Order, company check in advance or Net 30 payment terms upon approved credit;
- Two (2) year factory warranty from the original date of purchase for L-3 EOTech products. Warranty requires a factory issued return authorization number and written description of problem.
- One (1) year factory warranty from the original date of purchase for L-3 Infrared Products and L-3 Electro Optics Systems products. Factory issued return authorization number and written description of problem required.
- L-3 EOTech's then current Standard Terms and Conditions of sale apply to all orders.

Benefits:

- Listed on L-3 EOTech's website as an Authorized U.S. Distributor;
- Qualified U.S. Distributors receive discounted 2009 Distributor Level Pricing for all future orders;
- Qualified U.S. Distributors receive an L-3 EOTech Distributor Promotional Kit, valued at \$200.00.
- Qualified as an authorized distributor of L-3 Infrared Products and L-3 Electro Optics Systems products.
- Eligibility for 2009 U.S. Distributor Preferred Programs;
- Eligibility for 2009 U.S. Distributor Promotional Items.

1201 E. Ellsworth Road
Ann Arbor, Michigan 48108
(734) 741-8868 Fax: (734) 741-8221
www.L-3com.com/EOTech